Tino Nguyen
Pre-Sales Consultant

9 years working in Unified Communication technologies such as Telephony over IP, Video conferencing, Cloud based communication. I enjoy programming and learning new languages, and I've done a lot of personnal projects. I am also very passionate about the world of cloud computing, and particularely cloud communication, which has been my vocation since 2019.

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WORK EXPERIENCE

UC Pre-Sales Consultant
LoopUp

01/2021 - Present   *PARIS-LONDON*
Achievements/Tasks

- Microsoft Teams Consulting for large enterprise customers, supporting the sales organization Solution design & topology Project build/execution Work with Marketing Team to write blogs/opinion pieces, to further develop the brand as a leading global provider Occasionally support junior engineers and consultants with knowledge transfer/share

Pre-Sales Engineer
Orange Business Services

05/2019 - 01/2021   *PARIS*
Achievements/Tasks

- Designing cloud-based telephony solutions with Microsoft Teams and Skype in Direct Routing Providing customers with Meeting Room solutions Supporting the Sales team to identify the customers' needs and do the devices, build and run quotes. Presenting with them Always up-to-date with the latest solutions

Video Conferencing Engineer
Orange Business Services

09/2015 - 05/2019   *PARIS*
Achievements/Tasks

- Deploying Huawei, Poly, Cisco videoconferencing infrastructure Writing technical deliverables for the customer and the support team
- Expertise on Session Border Controller solutions : AudioCodes, Ribbon, Oracle

Telephony over IP Engineer (Apprentice)
Orange Business Services

02/2013 - 09/2015   *PARIS*
Achievements/Tasks

- Avaya Telephony over IP expert Expertise on Avaya Secure Access Link solution

Web Developer SEO
Ucatchit

09/2012 - 01/2013   *PARIS*
Achievements/Tasks

- Full-stack programmer Javascript, Action/Script, HTML5/CSS3, PHP, MySQL, C/C++

SKILLS

Unified Communication   Telephony over IP

SaaS, IaaS   Understanding customer's needs

VOLUNTEER EXPERIENCE

President
AGEVP - Association Générale des Etudiants Vietnamiens de Paris

06/2018 - Present   *PARIS*
Tasks/Achievements

- Promoting Vietnamese culture
- Training the youth
- Defend freedom

EDUCATION

Software Engineering
ESIEA

09/2013 - 07/2015   *PARIS*
Courses

- Master Degree

Information Technology
University of Paris-Saclay

09/2010 - 09/2012   *PARIS*
Courses

- Associate Degree

LANGUAGES

French
Native or Bilingual Proficiency

English
Full Professional Proficiency

Vietnamese
Native or Bilingual Proficiency

Spanish
Professional Working Proficiency